MICHAEL KLIMEK

570.550.5799 | MKLIMEKDESIGN@GMAIL.COM | MICHAELKLIMEKDESIGN.COM | IN/MICHAEL1KLIMEK

PROFESSIONAL SUMMARY

An award-winning visionary and leader with many complementary skills and abilities. My greatest expertise revolves in the realms of team building, advertising, engaging content, social media, and brand strategy. Fifteen years' experience in design, brand integrity and team development.

SUMMARY OF QUALIFICATIONS

Proven ability to oversee both internal and external business partners in the ongoing development & production of all advertising, public relations, direct mail, promotional collateral, and social and digital media campaigns. Monitor all advertising campaign effectiveness and trends, manage on-line brand activity. Proficient in identification and penetration of new marketing channels.

WORK HISTORY

SEPTEMBER 2021 - JANUARY 2024

Director of Advertising and Retail Marketing | Rivers Casino Philadelphia | Philadelphia, PA

- Directs the efforts of the advertising agency to create and maintain brand standards and to develop creative campaigns to attract new business.
- Directs the efforts of the media agency to ensure appropriate messaging is effectively delivered.
- Creates programs and campaigns to increase gaming revenue, and non-gaming revenue derived from the sales of the event center, entertainment
 and food and beverage products.
- Oversees the efforts of the Digital Marketing, Entertainment, Community Relations and Public Relations to ensure positive brand perception.
- · Takes all steps necessary to ensure the advertising is placed strategically and cost effective
- · Responsible for all advertising budgets, forecasts and spend.
- · Reviews all collaterals, items, and digital messages containing a casino logo to ensure cohesive brand visibility.
- Oversees all outside partners including PR firm, advertising and media agencies and ensure all coordinate and work closely on all projects to
 ensure business goals are met.
- Work with all outside partners including local sports teams and business partners to ensure brand is consistent and relevant as well as ensuring
 all partnership relationships stay intact.
- Work with agencies to translate materials in language directed at various ethnic markets.
- Provide quantifiable reports demonstrating advertising expenditures ability to drive revenue.
- · Ensure accuracy of all marketing, direct mail and promotional campaign collateral.
- Responsible for all property signage and electronic signage.
- · Ability to actively manage and prioritize multiple projects simultaneously.

JUNE 2019 - SEPTEMBER 2021

Creative Services Manager | Travelopia | Tampa, FL

- Manage US and UK in-house studios, including a team of designers, copywriters and email specialists.
- · Ensure the smooth running of workflow in both offices and external agencies.
- Champion for teaching global markets how to adhere to a corporate-wide framework that balances materials effectiveness against analytics.
- Schedule, track and document all projects effectively, to ensure work delivered on time and in budget from digital banner ads, blog posts, social
 media, and content, brochures, print and digital ads, and all trade show/boat shows.
- · First point of contact with our global offices and agencies for creative, copy and production briefs, creating production plans and budgets.
- Plan, Direct and Produce annual international photo shoots.

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WORK HISTORY CONT.

AUGUST 2018 - MAY 2019

Sr. Graphic Designer | Travelopia | Tampa, FL

FEBRUARY 2016 - AUGUST 2018

Graphic Designer | Travelopia | Tampa, FL

AUGUST 2013 - JANUARY 2016

Multimedia Designer | Mohegan Sun Pocono | Wilkes-Barre, PA

SKILLS

- · Brand Development
- · Multi-platform Execution
- Campaign Strategy
- Typography

- · Photo shoot Execution
- · Strategic Planning
- Strategic Marketing
- Flexible Team Player
- PR Navigation
- · Advertising Design
- Advanced Communication
- Agency Coordination

EDUCATION

Bachelor of the Arts: Multimedia and Communication | Wilkes University | Wilkes-Barre, PA

LICENSES AND CERTIFICATIONS

- Email Marketing | HubSpot Academy | 2017 Present
- Inbound Marketing | HubSpot Academy | 2017 Present
- Social Media Strategy | HubSpot Academy | 2017 Present

REFERENCES

Eric	A	lth	a	us

Vice President & General Manager Rivers Casino Philadelphia

504.655.3948 | ealthaus@rushst.com

Kate Talamo

Founder & President Think Traffic

856.261.7001 | ktalamo@think-traffic.com

Kara Fox-LaRose

President & General Manager ilani Casino Resort

570.889.0179 | kfox@ilaniresort.com

Carla Boecker

Strategy Specialist IV Everi

570.899.4662 | carla.boecker@everi.com

Patty Rocco

Vice President of Human Resources Rivers Casino Philadelphia

609.289.0868 | procco@rushst.com

Jan Talamo

Chief Creative Officer Think Traffic

609.472.5755 | jtalamo@think-traffic.com

Gary Turner

Senior Account Executive Clear Channel Outdoor

215.514.4344 | garyturner@clearchannel.com

Jeff Shurilla

Vice President of Account Management Hornercom - Public Relations Agency

215.514.4344 | shurilla.jeffrey@gmail.com